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## TULSA REAL ESTATE MARKET ANALYSIS

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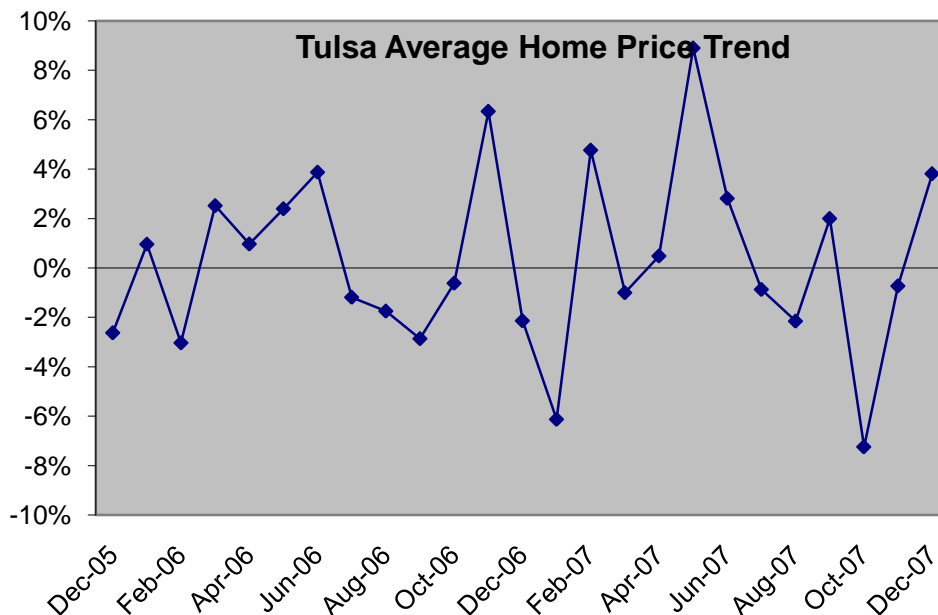
**TO:** OKLAHOMA ASSOCIATION OF REALTORS  
**FROM:** WILSON RESEARCH STRATEGIES  
**SUBJECT:** SUMMARY OF TULSA REAL ESTATE MARKET PERFORMANCE  
**DATE:** WEDNESDAY, FEBRUARY 06, 2008

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### Introduction

On behalf of the Oklahoma Association of REALTORS, WRS is pleased to present this two-page analysis of the comparative performance of the Oklahoma real estate market. Data for this analysis was provided by the Oklahoma Association of REALTORS.

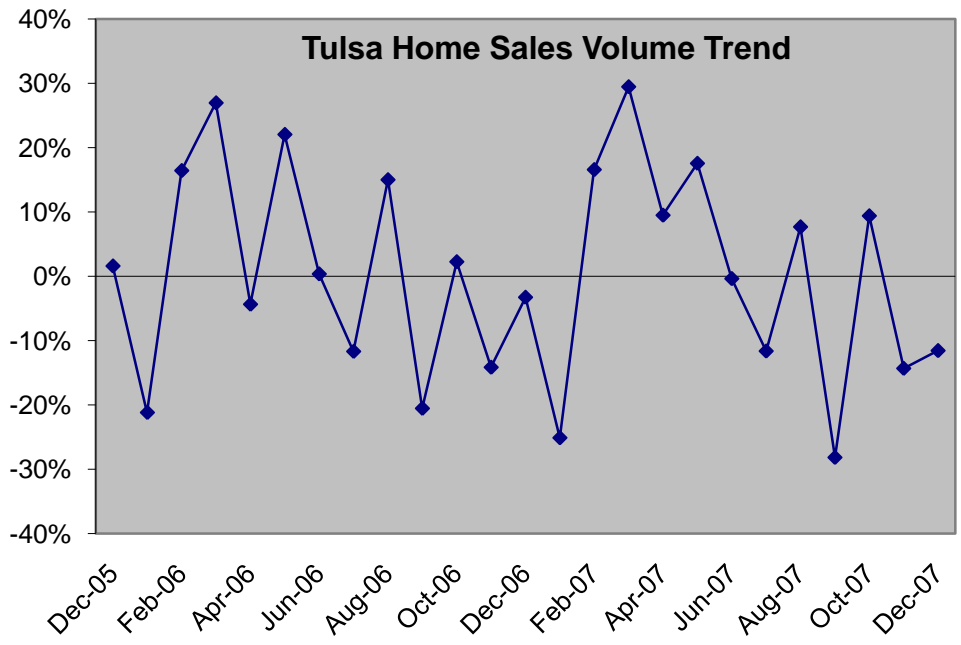
**Chart 1: Market Average Home Sale Price Trend.**



In this graph the horizontal line represents the national market trend regarding price and volume. It is a constant figure indicated on the graph at zero. The moving line represents the comparable trend in your market. It can be read by looking at a specific point and determining that your trend in housing values and volume is a percentage above or below the national trend. The graphs do not reflect actual value or volume numbers, but rather a performance trend with regard to these numbers in your marketplace.



Chart 2: Housing Market Volume Trend



**Key Facts:**

- The Tulsa market has been a solid value in 2007, with better than 1% average monthly housing price growth for the year despite the negative national market.
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