



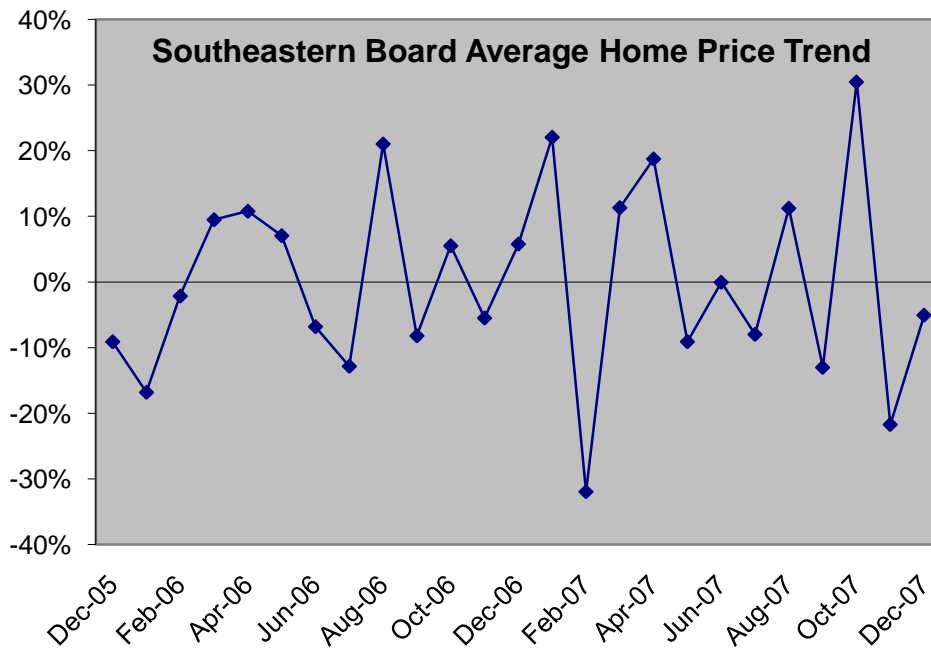
SOUTHEAST OKLAHOMA REAL ESTATE MARKET ANALYSIS

TO: OKLAHOMA ASSOCIATION OF REALTORS
FROM: WILSON RESEARCH STRATEGIES
SUBJECT: SUMMARY OF SOUTHEAST OKLAHOMA BOARD REAL ESTATE MARKET PERFORMANCE
DATE: WEDNESDAY, FEBRUARY 6, 2008

Introduction

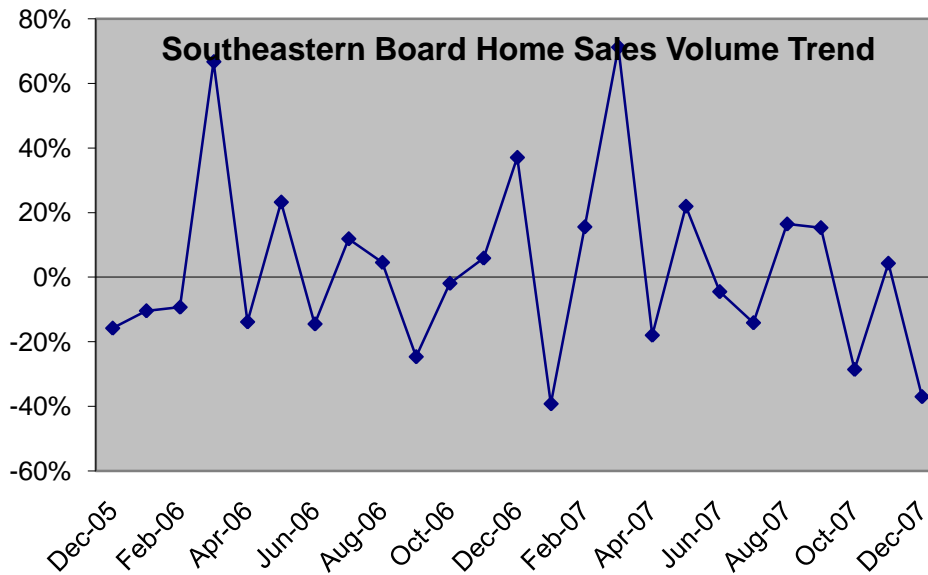
On behalf of the Oklahoma Association of REALTORS, WRS is pleased to present this two-page analysis of the performance of the Southeast Oklahoma real estate markets. Data for this analysis was provided by the Oklahoma Association of REALTORS.

Chart 1: Average Home Sale Price Trend.



In this graph the horizontal line represents the national market trend regarding price and volume. It is a constant figure indicated on the graph at zero. The moving line represents the comparable trend in your market. It can be read by looking at a specific point and determining that your trend in housing values and volume is a percentage above or below the national trend. The graphs do not reflect actual value or volume numbers, but rather a performance trend with regard to these numbers in your marketplace.

Chart 2: Housing Sales Volume Trend



Key Facts

- The Southeastern Oklahoma market showed a modest increase in housing prices over the course of the previous year, despite the overall national downturn in housing prices.
- Housing sales volume was also strong on net, with a powerful peak in the early spring carrying the market through for a net-positive year compared to the national market trends.