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## BARTLESVILLE REAL ESTATE MARKET ANALYSIS

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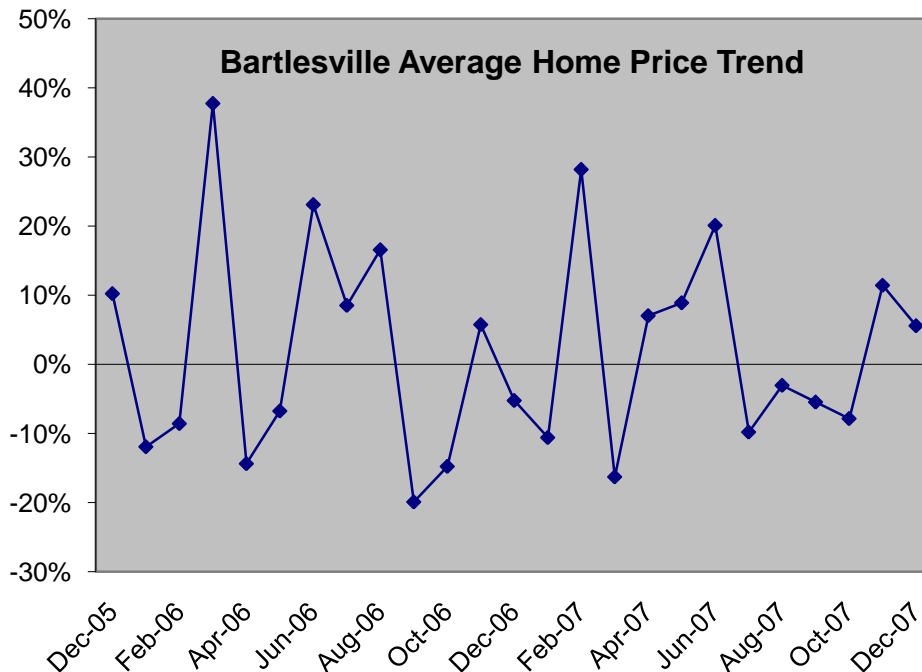
**TO:** OKLAHOMA ASSOCIATION OF REALTORS  
**FROM:** WILSON RESEARCH STRATEGIES  
**SUBJECT:** SUMMARY OF BARTLESVILLE REAL ESTATE MARKET PERFORMANCE  
**DATE:** WEDNESDAY, FEBRUARY 06, 2008

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### Introduction

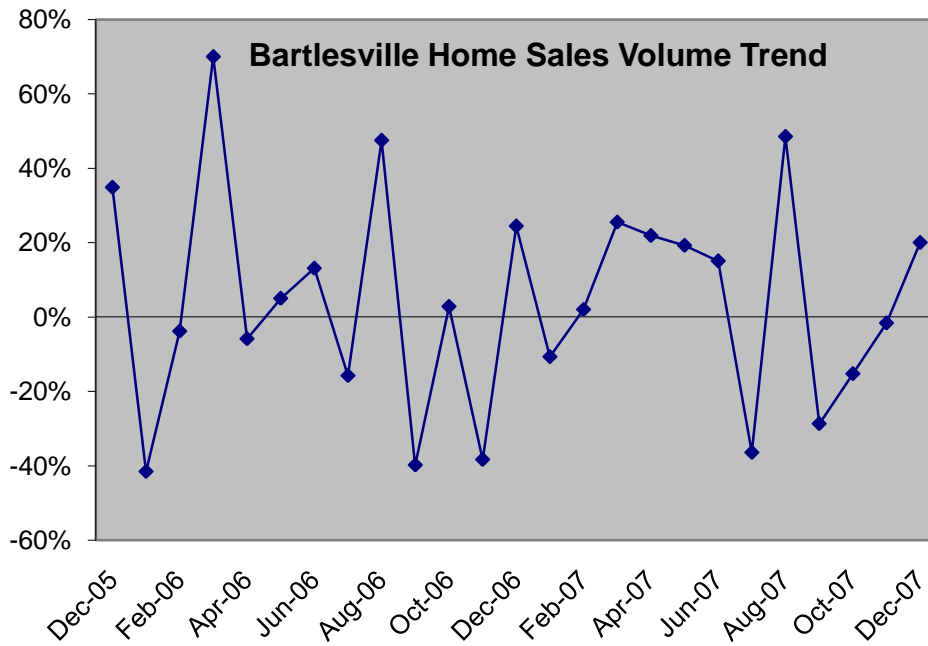
On behalf of the Oklahoma Association of REALTORS, WRS is pleased to present this two-page analysis of the performance of the Bartlesville real estate market. Data for this analysis was provided by the Oklahoma Association of REALTORS.

**Chart 1: Average Home Sale Price Trend**



In this graph the horizontal line represents the national market trend regarding price and volume. It is a constant figure indicated on the graph at zero. The moving line represents the comparable trend in your market. It can be read by looking at a specific point and determining that your trend in housing values and volume is a percentage above or below the national trend. The graphs do not reflect actual value or volume numbers, but rather a performance trend with regard to these numbers in your marketplace.

**Chart 2: Housing Sales Volume Trend**



**Key Facts:**

- Bartlesville has seen steady appreciation in 2007, averaging better than 2% growth in monthly mean home sales price.
- While national sales have dropped off, Bartlesville has seen a solid volume rebound in December.